Global Insights 2025

Predictions from Experian

The key themes and emerging trends shaping financial services in 2025, using research and **insight from leading industry analysts**







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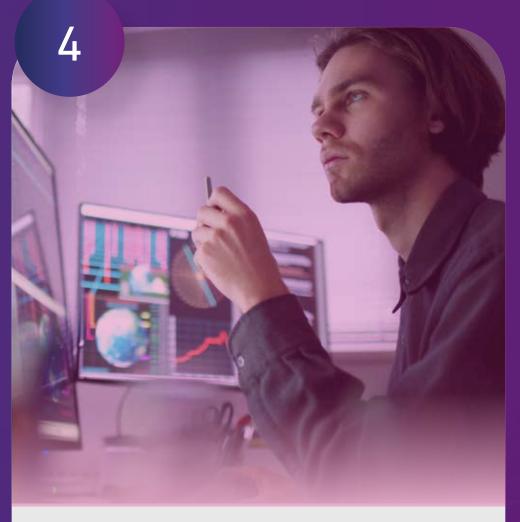
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Fraud evolution driven by Al

In response to the alarming increase in fraud incidents fueled by the increasing use of AI, fraud prevention continues to be a top investment priority for banks in 2025.



concerns for 2025

Synthetic loan applications will grow

by 2027, resulting from the availability of

GenAI and personal data on the dark web.¹



Two-thirds of businesses believe they are denying good customers over fear of fraud

Redefining risk management: Driving growth in financial services through credit, fraud, and compliance convergence, Experian 2024

Fabrication: Creation of a completely fictitious persona

By stealing data and using advanced technologies, fraudsters can create an identity that appears as authentic

* GenAI: AI techniques that learn a representation of artifacts from data and use it to generate brand-new, unique artifacts

¹ IDC FutureScape: Worldwide Retail Banking 2025 Predictions, doc #US52634924, October 2024

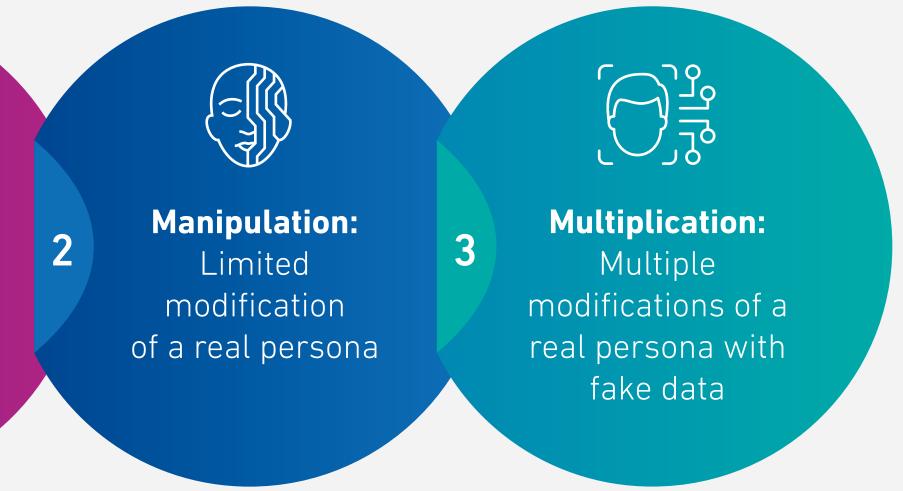
Threats from GenAl*-fueled synthetic identity fraud

Challenges associated with tracking synthetic identity fraud make it one of the biggest

100%

Synthetic identity: A combination of real and fake identity data engineered to appear as an authentic identity

Criminals typically combine real and fake data in three main ways:



Building a synthetic identity

Criminals now use stolen information to create highly realistic synthetic identities supported by Al-generated videos, fabricated backstories, forged documents and employment records, fake social media profiles, and other evidence to legitimize their scams. This makes it nearly impossible for traditional fraud detection systems to distinguish real from fake applicants

Fraudsters are using GenAl to create deepfakes, fake IDs, and manipulate live video and audio, revealing how such attacks can deceive both individuals and enterprise systems



Voice-cloning scams, another GenAl-driven threat (where voices can be replicated with up to <u>85% accuracy from as little as three seconds of audio), have already</u> caused individual losses ranging from \$500 to \$15,000, with financial institutions facing broader implications for failing to catch such scams

Lack of standardized definitions:

The absence of consistent definitions and classification frameworks hinders accurate tracking and mitigation of synthetic identity fraud. This inconsistency makes it difficult to measure synthetic fraud's prevalence and associated mitigation strategies.



Misclassification: Some institutions might classify fraud involving authentic and synthetic data as identity theft, while others classify it as synthetic fraud

Misclassification and unsorted data:

Synthetic identity fraud is often confused with other types of fraud, like first-party fraud or miscategorized as credit losses. These fraud losses frequently overlap with credit loss categorizations, especially during defaults, further complicating tracking and mitigation efforts.

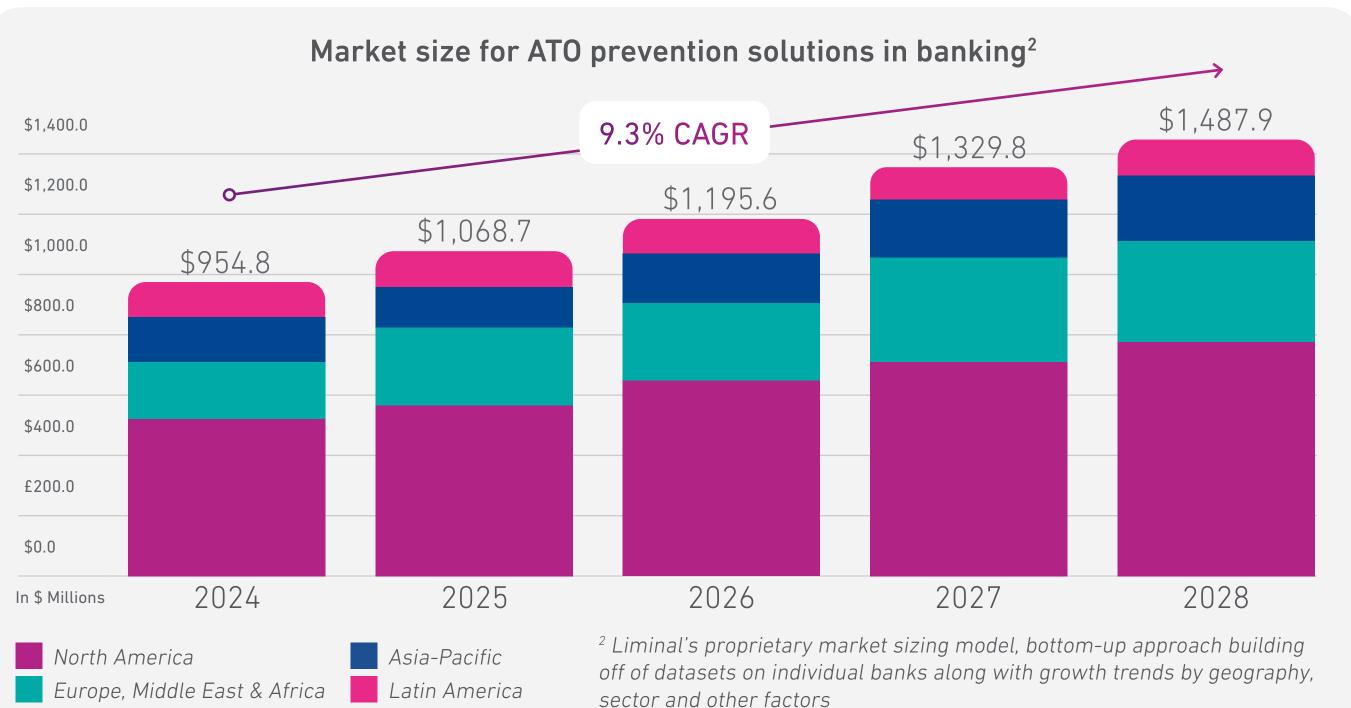
Complexity of detection:

Traditional fraud detection systems struggle to identify sophisticated synthetic identities. Detecting fraud generated by AI, like synthetic identities, upstream in the fraud creation process is difficult.

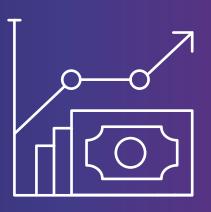
Industry experts emphasize the need for banks to invest in advanced AI-powered tools within a layered approach to combat synthetic identity fraud at verification. This includes solutions that leverage machine learning, behavioral analytics, device intelligence, and consortium-based data sharing to identify and mitigate synthetic identities.

Account takeover (ATO) fraud, when criminals gain access to existing accounts using stolen credentials, remains a significant concern

for 2025. This trend is exacerbated by the vulnerability of traditional authentication methods, from phone one-time-passwords (OTP), to social engineering (now fueled by accessible GenAl tools) and interception tactics, such as man-in-the-middle attacks, where an undetected attacker intercepts or manipulates communication between two parties.



Defending against ATO requires prioritized investments in multi-factor authentication and real-time fraud detection systems that can identify suspicious login attempts and account activity. This includes leveraging machine learning, behavioral biometrics, and device intelligence to analyze customer interaction patterns and detect anomalies that could indicate an account takeover.



The global TAM for ATO prevention in banking is projected to grow from ~\$954.8 million in 2024 to **\$1.5 billion** by 2028, with a compound annual growth rate (CAGR) of 9.3%

Liminal's Link Index for ATO Prevention in Banking Report

APP scams and social engineering:

2025 is likely to see a continued surge in APP scams, where victims are tricked into authorizing payments to fraudsters, often facilitated by money mules³. The increasing sophistication of social engineering tactics used to manipulate victims makes these scams particularly challenging to combat. In the EU and UK, liability shifts place greater responsibility on banks, making robust identity verification of payees and payers critical

³ A type of money laundering: Someone who lets criminals use their bank account to move money.

Adaptability, proactive strategies and collaboration

Fraudsters are constantly evolving their tactics, especially by leveraging AI. Banks need to partner with vendors who offer advanced analytics, real-time fraud detection, and tools to simulate and counter future threats.

Collaboration is more crucial than ever. Experts emphasize the importance of interbank data sharing, and consortium-based approaches to combat sophisticated fraud, enhance detection capabilities, and gain broader insights into emerging trends.

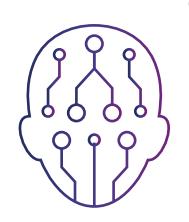


Authorized Push Payment (APP) fraud is expected to grow at 11% CAGR from 2023 to 2027

McKinsey, Global payments in 2024: Simpler interfaces, complex reality

Al will continue to fuel more sophisticated attacks across the consumer lifecycle, enabling fraudsters to attack at scale. This includes:

- GenAl-driven synthetic identity creation, paired to seemingly authentic "proof of life" indications like fake social media accounts, and Al-generated identity images.
- Al will help fraudsters craft highly personalized and more credible phishing attacks and phishing sites for capturing stolen credentials, which fraudsters will use to take over legitimate accounts. This may include family-member or businessassociate impersonation ploys, where fraudsters use images, audio and videos from social media to replicate highly personalized scams.
- Creating automated attacks at scale with an ability to distribute attacks across the full lifecycle.



This year, we expect to see the most sophisticated threats emerge as AI continues to fuel attacks across the entire consumer lifecycle. This will drive the need for businesses to apply AI against a wider set of signals to distinguish between good and bad actors. Layering together behavioral signals, device intelligence, authenticated identity and biometrics data, plus powerful consortium data, will help to fight these threats. Layering AI on top of signals allows businesses to distinguish good from bad actors instantly, highlight the top risk factors, find similar cases, and even suggest next steps. This allows teams to spend less time parsing data, and more time blocking attacks – helping everyone stay a step ahead of evolving fraud tactics.



David Britton, VP of Strategy, Global Identity and Fraud, Experian



Al will play a transformative role in banking

A surge in the development and adoption of GenAl tools is expected in 2025 and beyond. Global spending on Al has significantly increased, with GenAl experiencing particularly rapid growth. This financial impetus fuels ongoing research, development, and deployment of new Al-powered tools and solutions.

The rapid growth in GenAl investments will enable the category to outpace the overall Al market with a five-year CAGR of 59.2%.



By 2028, <u>IDC expects</u> GenAI spending to reach \$202 billion, representing 32% of overall AI spending

From GenAl to Agentic Al



GenAl: Al techniques that learn a representation of artifacts from data and use it to generate brand-new, unique artifacts

The proliferation of GenAl has created a demand for automation, efficiency, and hyperpersonalized customer experience (CX). However, experts observe greater caution in GenAl adoption by financial institutions due to the critical nature of decisions and regulatory requirements. Businesses prefer using GenAl for data preparation and model suggestion rather than allowing it to make autonomous decisions.

Data science-centric GenAl, trained on analytics and data science workflows, focuses on data cleaning, transformations, data joining, code generation, and model diagnostic reports for compliance documentation and makes ideal 'assistants' in model development. These tools free up valuable full-time equivalent (FTE) time for other strategic initiatives. Agentic AI: AI systems that autonomously solve complex, multistep problems using sophisticated reasoning and planning. These systems can perceive data, reason through tasks, take actions, and learn from feedback



Assistant: Users interact live with a virtual assistant, offering bespoke guidance and code generation for software, powered by GenAl.

As GenAI use cases begin to prove value, Agentic AI is capturing the attention of businesses. Organizations are starting to explore AI agents that go beyond GenAI and have an action component.



Agentic AI example:

Microsoft has introduced agentic capabilities into Copilot to allow every organization to have a constellation of agents to execute and orchestrate business processes.

As further advancements in AI develop and open up opportunities, companies are still facing challenges.

Responsible AI is no longer optional

The potential of AI and GenAI to revolutionize financial services has been researched and written about more in 2024 than ever before. However, even with all this potential, there are also challenges.

Banks should anticipate regulatory drivers for adopting Responsible AI (RAI), the most prominent being those focused on ensuring fair and ethical applications. According to IDC⁴, by 2027, 70% of tier one global banks will have set up a dedicated compliance function with a holistic approach in response to the everstringent responsible AI regulations. These aim to establish clear guidelines and requirements for AI development and deployment. This drives the need for financial institutions to adopt RAI frameworks to ensure compliance.

⁴ IDC FutureScape: Worldwide Retail Banking 2025 Predictions, doc #US52634924, October 2024

Three out of four firms that build aspirational agentic architectures on their own will fail. Al agentic architectures were a top emerging technology for 2024, but they're not ready yet — expect another two years before they have any chance of meeting inflated automation hopes.

<u>"Predictions 2025: Artificial Intelligence"</u>, Forrester Research

In a survey conducted by McKinsey among 100 companies with annual revenues >\$50m:



63%

of respondents categorized the implementation of GenAl as a "very high/ high" priority for their organization



91%

thought that they were "not prepared" to do it responsibly

Organizations will need explainable and transparent processes

Challenges associated with GenAI could influence the pace and direction of tool development in 2025. The need for explainability in AI-driven decisions remains a significant challenge. Developers of GenAI tools will need to prioritize building transparency into their solutions, allowing users to understand how AIgenerated results are derived while ensuring compliance with regulatory requirements.

Financial institutions are hesitant to fully trust GenAl for decisions in sensitive domains like credit risk, fearing bias, errors, or lack of explainability. The demand for Al is to support decision-making, not replace it outright. Many decisioning platforms are ready to absorb GenAI models and run them efficiently. However, businesses may resist adoption due to concerns over transparency, governance, and accountability.

Despite these challenges, GenAI tools will play a larger role in banks' strategies and proliferate in the market by 2025. This momentum is reinforced by the anticipated ramp-up in GenAI applications across industries, driven by technological advancements and the growing demand for AI-powered solutions to address evolving business needs.

McKinsey estimates that the banking sector could account for \$200bn-\$340bn of the estimated \$2.6 trillion in annual value that GenAI is expected to add globally, with the impact being felt across virtually every business function.

40%

of organizations identify explainability as a key risk in adopting GenAl 17%

of organizations are trying to mitigate the risk of GenAl explainability





of the organizations that have adopted GenAl have experienced negative consequences related to GenAl explainability

McKinsey Global Survey on Al

GenAl for financial institutions



Centralize governance:

Use decisioning platforms to consolidate model management and governance, reducing silos



Focus on explainability:

Choose platforms that offer transparency and accountability for AI decisions



Adopt incrementally:

Start with low-risk GenAl use cases and expand as tools and governance improve Generative AI is poised to revolutionize how banks tackle analytics in 2025, but there's no one-size-fits-all playbook. The best way forward is incremental: start with low-risk use cases and give data scientists real control over the code, so everything remains transparent and fully auditable. With guardrails like clear model documentation and feedback loops, financial institutions can cut development time without sacrificing regulatory confidence or model accuracy.



Keith Weitz, SVP, Head of Global Analytics, Experian



Emergence of RegTech to meet complexities of compliance

The global compliance environment is poised for significant transformation in 2025. Financial institutions will face heightened regulatory scrutiny, driven by evolving technology and the increasing sophistication of fraud schemes. Businesses will need to adopt innovative compliance strategies and technologies to stay ahead of regulatory demands and protect against emerging threats.



87%

of organizations are looking to introduce more automation

Experian Research, 511 senior leaders surveyed in financial services, August 2024

Regulatory pressures will only intensify, placing more scrutiny on banks

More stringent guidelines from regulatory agencies worldwide will require financial service providers to establish robust risk management practices and adopt technology that matches the scale and speed of compliance requirements.

A wide range of regulatory frameworks including SS1/23 and SR11-07 place increasing pressures on financial institutions when it comes to compliance processes

Compliance needs that technology will support

Responsible AI (RAI) Frameworks: Compliance with regulations (EU AI Act, GDPR, U.K. FCA, U.S. Algorithmic Accountability Act, NIST) requires transparent, fair, and explainable AI. Tools that automate impact assessments, enhance documentation, and simplify conformity ensure RAI compliance and operational efficiency in high-stakes areas like fraud and credit risk.

Modernizing for operational resilience: Global and regional regulations (EU Digital Operational Resilience Act, Australia's Crossindustry Prudential Standards) demand modern architectures for risk management, incident reporting, and resilience testing. Integrated solutions for automated reporting and coordinated testing help banks stay compliant

Driving data governance and explainability:

and maintain service continuity.

Privacy laws and risk management regulations require data minimization, purpose limitation, security, and clear AI model documentation. Solutions must offer flexible storage, real-time monitoring, and automated reporting to ensure transparency, impartiality, and compliance.

e.

As the global compliance landscape undergoes significant transformation in the upcoming years, leading financial institutions are proactively adopting innovative RegTech solutions. These solutions are set to address increased regulatory scrutiny alongside the need to maintain consistency across all models and frameworks within the institution. Prioritizing the integration of responsible AI frameworks, modernizing for operational resilience, and enhancing data governance will be essential for maintaining compliance and ensuring operational efficiency.



Ankit Sinha, Senior Director of Product Platforms and Software, FSD (Financial Services and Data) Experian

Convergence ofrisk management

Convergence isn't just a trend – industry experts believe it has the potential to reshape the industry, and financial institutions are starting to recognize this.



say forward-looking companies will centralize fraud, credit risk and compliance functions

Redefining risk management: Driving growth in financial services through credit, fraud, and compliance convergence, Experian 2024

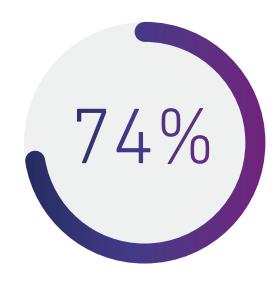
management, and credit risk simultaneously

Integrating digital identity

As financial institutions unify their fraud, credit risk, and compliance efforts, digital identity emerges as the linchpin that ties these converged functions together. Identity verification is central to fraud prevention, ensuring individuals are who they claim to be. Reducing friction for consumers to achieve portfolio growth is a key aspect of the convergence trend, and a robust digital identity framework is essential for its success.

Fraudsters are adopting increasingly sophisticated methods that capitalize on advancements in GenAI and the availability of personal data, posing unprecedented challenges to financial institutions.

Juniper predicts global digital identification spending will grow by:



from \$15.2bn in 2024 to \$26bn in 2029, driven by innovations like behavioral biometrics which streamline verification and improve fraud detection efficiency



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The convergence trend: Banks are starting to navigate fraud mitigation, compliance

By 2028, Gartner predicts that 50% of enterprises will adopt advanced tools for detecting synthetic identities and improving authentication (compared to less than 5% in 2024). while AI-powered identity verification systems are becoming essential for analyzing behavioral patterns, device intelligence, and geolocation data to create holistic customer risk profiles.

Defining convergence: Convergence in the credit risk, fraud risk, and compliance space refers to the blending of operations or strategy teams, shared technology across organizational functions, or joint data and the use of common analytics tooling and infrastructure.

Industry experts agree that modern machine learning techniques are enabling high-performance models that process vast datasets in real-time, enhancing both fraud detection and predictive outcomes

A 2024 study found that nearly



of internet traffic in 2023 was bot-generated, with many bots mimicking legitimate behaviors for malicious purposes

By anchoring converged strategies in a welldefined digital identity, institutions can more effectively combat emerging threats such as synthetic identities and bot-driven attacks, while simultaneously unlocking the agility and scale required to adapt to evolving market conditions.

Convergence for fraud and credit risk:

Integrating insights from credit and fraud processes means institutions can detect synthetic and traditional identity fraud and digital attacks including bot activity more easily. This synergy leads to more accurate credit risk assessments and robust fraud prevention, creating a safer and more reliable risk strategy.

Breaking down siloes in tech, data and analytics across the customer lifecycle

Banks are beginning to look beyond the isolated and complex siloed functions of credit risk, fraud risk and compliance. They are increasingly seeking solutions that are holistic, integrating data, analytics, and emerging technologies to address overlapping risks and opportunities.

The same data that helps identify fraud can also assess credit risk and support compliance efforts. This realization is driving the adoption of unified platforms that break down data silos and enable a more comprehensive view of the customer lifecycle.

Forrester's 2025 Banking **Predictions:**

'Banks increasingly see the adoption of next-generation platforms as necessary to rapidly adapt to market needs and deliver innovative products and personalized customer experiences, while improving operational efficiency and meeting expanding regulatory requirements.

Banks will drive vendor consolidation and strategic partnerships

There is a strong desire among banks to consolidate vendors and streamline vendor management practices. This is driven by:



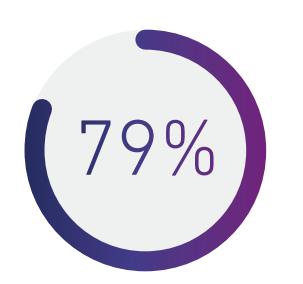
Market fragmentation: The market is saturated with vendors offering similar solutions, creating complexity and inefficiency for banks managing multiple partnerships.



The need for integrated solutions: Banks are seeking holistic platforms that can address their needs across fraud, compliance, and credit risk. This requires vendors to provide integrated offerings and seamless interoperability between systems.



Focus on efficiency and agility: Banks are prioritizing solutions that enable them to respond more effectively to emerging threats, streamline operations, and adapt to changing market conditions.



of FI respondents say they want to work with fewer vendors to manage credit risk, fraud and compliance

Redefining risk management: Driving growth in financial services through credit, fraud, and compliance convergence, Experian 2024



To find out more about convergence, read our **Redefining risk management: Driving growth in financial services through credit, fraud and compliance convergence report** e.

An increasing number of financial institutions are converging credit, fraud, and compliance functions to stay competitive. Streamlining processes, reducing vendor complexity, plus meeting market needs and regulatory requirements are crucial. Aligning these areas improves risk management, reduces fraud losses, and balances revenue growth with fraud prevention.

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